



## Norwegian VSAT & Marine Telecom specialist, General Industry Systems AS (GIS) acquires 49% of shares in Mallorca based Maritime Network Systems SL (MNS).

MNS is a Mallorca based company specializing in Superyacht telecom solutions. MNS was established in 2000, and has since the start 7 years ago been supplying telecom solutions, including VSAT, Inmarsat, GSM, WiFi, Weather Forecasting and other electronic systems and solutions to many of the top superyachts in the world.

MNS has been a service representative for GIS since 2005, and have since then serviced and installed VSAT systems on over 50 cruise ships and offshore vessels. From our base on Mallorca, we cover the whole of Europe (and beyond), and VSAT service and installation jobs has so far taken us to destinations as Egypt, Dubai, Pakistan, Israel, Cyprus, Canary Islands, Sweden, + many more.

The aim for MNS in the years to come will be to continue our expansion in the Superyacht market. With more and bigger superyachts being build, and with electronic systems getting more and more complex, it is of vital importance for us to have the GIS Group behind us.



As part of the GIS group, MNS have full access to the resources within the group: Suppliers & solutions, project management & technical resources as well as financial resources.

For GIS, The acquisition is an important step in the plan to enlarge the GIS Group and establish new branch offices in strategic areas around the world, says Jørgen Gismervik, Managing Director of GIS. In addition to our Headquarter in Norway, GIS now has offices on Mallorca, and in Singapore.

GIS was founded in 1999 due to demand for electronic and communication solutions in Marine and Offshore environment. Today GIS is operating world wide - on platforms, rigs, supply vessels, cruise liners and other vessels. Based on experienced and highly skilled staff, together with strong products, GIS can offer the customer the best possible solutions. The core staff in GIS has VSAT and marine telecom experience dating back to 1992.

More info at [www.gis.no](http://www.gis.no)

## Broadband Internet NEWS!

In terms of broadband internet solutions for yacht, we will witness two **big news** being launched before next summer's cruising season:

**Inmarsat** has launched the Fleet Broadband service. With the new Fleet Broadband marine antenna, internet download speeds of up to 432kbps will be possible via the Inmarsat satellites. Sailor have two new Fleet broadband antennas due to be launched shortly: Sailor 500, a 63 cm antenna offering data download speed up to 432 kbps, and Sailor 250 with an antenna diameter of only 28 cm, and offering data download speed up to 284 kbps.



At the same time, both **Seatel** and **KVH** are launching marine VSAT antennas with only 60cm dish size. Previously, the smallest available VSAT antenna has been a 1,0 meter dish. With the reduction in dish size to 60 cm, high speed, and *always-on-internet* service will become available for a whole new market. - Please drop us an e-mail to keep updated on these exciting news!